



Born 1944 in Bamberg/Germany

Studies of economics in St. Gallen/Switzerland and Tübingen (1964 - 1968)

Doctoral thesis in economics on Milton Friedman's theory of consumers' behavior (1969 - 1972), University of Konstanz

Research and study trips to the USA, Singapore, Mexico, Brazil, Tanzania, the Philippines, India, Burma, Thailand, Indonesia, Laos.

Professor at Freie Universität Berlin, Institut für Wirtschaftspädagogik, Arbeitsbereich Entrepreneurship,

Director of the Institute in 1978, 1981, 1984, 1987 and 1991

Deputy president of the German Society for Education, Invention and Innovation, (DABEI), Berlin Section, 1984 - 1988

Visiting professor and research consultant at Thammasat University, Bangkok, 1986, and Chiang Mai University 1988 - 1990 (sponsored by the German Academic Exchange Service)

Founded the business company Projektwerkstatt GmbH, 1985, with the idea of "Tea Campaign"; Turnover in 2003: € 7,5 Mio., 15 employees. Market leader in the mail order tea business in Germany since 1995. The company also introduced waterhyacinth furniture to Germany.

Created the "Laboratory for Innovative Entrepreneurship" (a systematic approach to business model development) at Free University, Berlin, since 1999

Volkswagen's Innovations Campus Wolfsburg adopts the "Laboratory" (2000)

Business angel and coach for the start-up "ebuero AG" ,since 2001

"Concept for Educational and Entrepreneurial Excellence". A proposal for an international school that integrates innovative entrepreneurship into the curriculum, Berlin 1997

Co-founder of the International Academy Berlin (INA), 1995

Expert for the project "Entrepreneurship Training for the Vocation School System in Russia and Ukraine", including a series of workshops in St. Petersburg and Kiev. European Training Foundation (an institution of the European Union), 2000 – 2003

Keynotes and workshops on innovative entrepreneurship at international conferences (GTZ, Bello Horizonte, 1998; ETF, Turin, 1999; ICEA, Oxford, 1999; Seoul National University, Seoul, 2000; UN, Bangkok, 2003)

Invited to Brazil for speeches and workshops by several universities and the Brazilian Association for Business Training (SABRAE), arranged by Goethe-Institute and the German Academic Exchange Service (DAAD), 2001

Publications:

"Bildung und Einkommenserzielung
Das Defizit: Unternehmerische Qualifikationen".

In: Axt/Karcher/Schleich: Ausbildungs-oder Beschäftigungskrise in der Dritten Welt?
Frankfurt/M 1987)

"The University and Entrepreneurship" In: Education in Transition. Wiesbaden (1992)

"Reichtum von unten", (G. Faltin und J. Zimmer , Berlin
2. Auflage 1996). Griechische Ausgabe in 2004

"Das Netz weiter werfen - Für eine neue Kultur unternehmerischen Handelns" In:
Faltin/Ripsas/Zimmer (Hrsg.) "Entrepreneurship. Wie aus Ideen Unternehmen werden".
München (1998)

"Competencies for Innovative Entrepreneurship", In Adult Learning and the Future of
Work, Unesco Institute for Education, Hamburg,(1999)

"Creating a Culture of Innovative Entrepreneurship" In: Journal of International
Business and Economy, Volume 2, Number 1, (2001)

"Für eine Kultur des Unternehmerischen – Entrepreneurship als Qualifikation der
Zukunft" In: Leistung – Lust & Last Bucher/Lauerermann/Walcher (Hrsg.). Wien (2005)